















About Us
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## **ABOUT US**

Facilities Management strategists with experience of estates of varying sizes within the education and public sectors.

We drive results through positive ways of challenging set delivery culture by introducing validated ways of evaluating existing performance within organisations against relevant best practices in the Facilities Management sector.

Saved £980k
For our clients

8 Projects
Completed in 2021/22

**570 People**Trained within the year





## **FACILITY MANAGEMENT**

"We create systems, deliver change, develop processes, discover waste, reduce costs and increase operational efficiency."

During staffing challenges, we have the right frontline team, ready to join in and support the positive culture within your team whilst ensuring uninterrupted service delivery to your organisation by providing cover.

We have staff who are trained in delivering services in all aspects of Soft FM with specific focus on the Education Sector.



#### **Temporary Facilities Operatives**

We realise that most of our clients have a need for temporary staff and we are able to provide well trained staff with the relevant experience and empathetic approach to service delivery.



#### **Cleaning Support Services**

We supply cleaning operatives who have received sector accredited training. All our operatives understand the need to comply with safeguarding procedures and have received health and safety training.



## **Logistics Services**

We have logistic staff available to join your organisation with the relevant skills to deliver either in a warehouse scenario or within small mailrooms.

- **Security & Events Support Services**
- **Waste Management Services**
- **Business Support Service**





## **CONSULTANCY**

"We help small, medium and educational institutions plan for development projects and implementing change."

We are experienced in negotiating, supporting and managing effective contracts. The professional team support clients, providing impartial professional advisory services that improve contract performance.

We support clients in the contract management of supply-partners associated with daily facilities operations and estate maintenance.



# **Facilities Management**

We provide total FM services including logistics, security, cleaning, grounds, waste management, travel, transport and car-parking.

We develop efficient facilities strategies through internal and outsourced provision of manual and professional services.



## **Contract Management**

We are Experienced in negotiating, supporting and managing effective contracts. We Ensure there is compliance with all statutory and regulatory guidelines and resolve contractual issues including managing change order requests across the contract.



## **Procurement & Outsourcing**

While undertaking full accountability for the performance of outsourced suppliers, we direct the management of funds to ensure that all investments are aligned to the organisation's asset management strategy.



## **Benchmarking**





## TRAINING SERVICES

"We equip your frontline staff to access and implement new and existing operational procedures."

We believe in you and the people you have working with you. Helping them identify and develop the skills they have which are relevant to your organisational strategy is important as it enables the positively engage with organisational change.

It also enables your team to best position themselves in a constantly evolving industry.



# **Our Training**

We deliver industry accredited training, supported by national standards, that enable you to improve the skills you have. We will help you access the opportunities available to you in the ever changing facilities sector, We will be your training partner as you develop the skills to take your career from the operational frontline into management.



We also partner with organisations to deliver the sector relevant accredited training that meet the strategic objectives of the organisation.

#### **Functional Skills**

#### **Facilities Services**

## **Security & Logistics**



**Management Courses** 





## **COMMUNITY ENGAGEMENT**

"Working with communities, improving lives."

Blackburn, Gould and Associates believes it has a duty to support community integration and cohesiveness.

We take this responsibility seriously and support various ethnic minorities and religions with the aim of encouraging all people to have access to the relevant training necessary for the development of their career.



# **Establishing Partnerships That Support Equal Access To Opportunities**



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#### **FREE Facilities Audit**

Health and Safety documentation and processes including procedures of the organisations, ensuring that they comply with current legislative guidelines.

Facilities related contracts including building maintenance, cleaning, security and waste management to ensure that relevant procurement practices are in place and "Best Value for Money" is achieved during procurement.

Existing Estates and property related issues including rent and lease agreements to ensure that the obligations of the organisation are being met and any beneficial clauses in lease agreements are being utilised.



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